

# GRAND IDEAS

## for future trial lawyers

### SPECIAL PRINTING FOR THE 10<sup>TH</sup> ANNIVERSARY OF THE GRAND DAMAGES COMPETITION

Dream – no charge for alterations.

– *Morris Grand*

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A lawyer must be BOLD!

– *University of Arizona  
Law Professor Chester Smith*

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The bitter bookkeeping of death.

– *Richard Grand*

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A young soldier . . . seeking the bubble reputation,  
even in the cannon's mouth.

– *William Shakespeare*

# Grand Ideas for Future Trial Lawyers

Judges can be trusted.  
They work hard and are underappreciated. You too will be underappreciated.

A doubt for which there is a reason.

Pain is the window into hell.

His wit was his passport.

Anything less than **full justice** is injustice.

I have unraveled many a knot but not the MASTER KNOT.

It is against every law of nature for a parent to bury a child.

Pain is the tool of torturers.

Sit on a hard chair and sweat.

We are born astride a grave.

You have to be the designated mourner.

Don't take life without disability for granted.

A litigator is not necessarily a trial lawyer. One who tries lawsuits to juries is a trial lawyer. No other name fits.

**Be yourself.**

If you are looking for an easy life, do not become a trial lawyer.

I wish you could wave a magic wand.

You must control your weaknesses and use only your strengths.

You never injure just part of a person, you injure the whole person.

In extreme situations many have prayed for death, no man has ever prayed for pain.

The strongest man on earth can't defeat death. So while you live, **LIVE STRONG, LIVE STRONG, LIVE STRONG.**

Help me live with stress.

**Empathy** not sympathy.

Against stupidity, even the gods battle in vain.

You can learn to **focus**, and you must focus focus focus.

He ran all the way.

Not a discount courthouse

Be proud of what you do. Your parents will love to tell people, "my daughter/son is a trial lawyer."

Tipping of the scales.

Permanency.

Grow old with me.  
**The best is yet to be.**

The jury smells the weaknesses and strengths of your case.

Appreciate judges. You will never know as much law as they do in so many fields.

Happy Deathday to you.

You must **love hard work**; you cannot learn to love hard work.

Good is better than bad because it is nicer.

Being a trial lawyer is one of the most rewarding and one of the most stressful things you can do with your life.

I wish you **health and luck.**

Mama mama.

Burdened for life.

A crisp sentence that wraps up a bale of thought.

You can never fool a jury.

Dress respectfully whenever you are in the courthouse.

You are a **professional** and must look the part.

**Respect** the courthouse.  
It is a TEMPLE.

If you want to be a trial lawyer you will always have to learn every day of the week and every day of your life.

Laziness and trial lawyer do not go hand in hand.

You can no longer get **experience** on little cases because you are not allowed to try little ones.

Trying a lawsuit is the single most exciting thing you can do.

You have to be born smart – you can't get smart – it is the intelligence you are born with.

You can't fool judges, you can't fool juries and you can't fool yourself.

Respect the judges and the jurors. They work hard for very little compared to what lawyers earn.

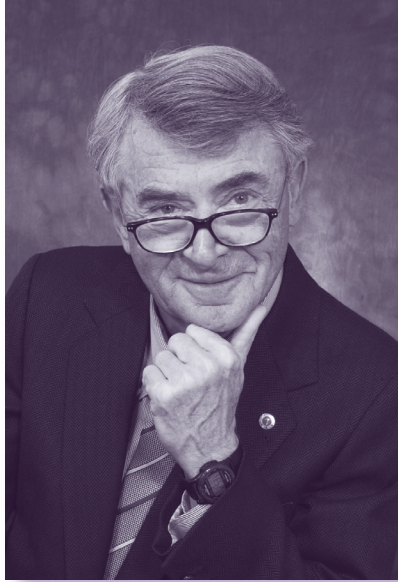
**Read** at least one important newspaper every day.

The best way to start in today's world in Arizona is to work for the County Attorney or Public Defender.

Compared to 20 years ago only 10% of the cases that were tried then are tried now.

If you are not very very smart and if you do not like to work really really hard, then trial work is not for you and you are not the right person for clients.

You can learn **discipline** and you can learn tricks but that is not enough to become a great trial lawyer. You need the intelligence and the honesty.



**RICHARD D. GRAND, ESQ.**  
127 W. Franklin Street  
Tucson, AZ 85701  
U.S.A.

[rg@rgrand.com](mailto:rg@rgrand.com)  
[www.richardgrandsociety.com](http://www.richardgrandsociety.com)

(520) 622-8855

THE UNIVERSITY OF  
**ARIZONA**®  
JAMES E. ROGERS COLLEGE OF LAW